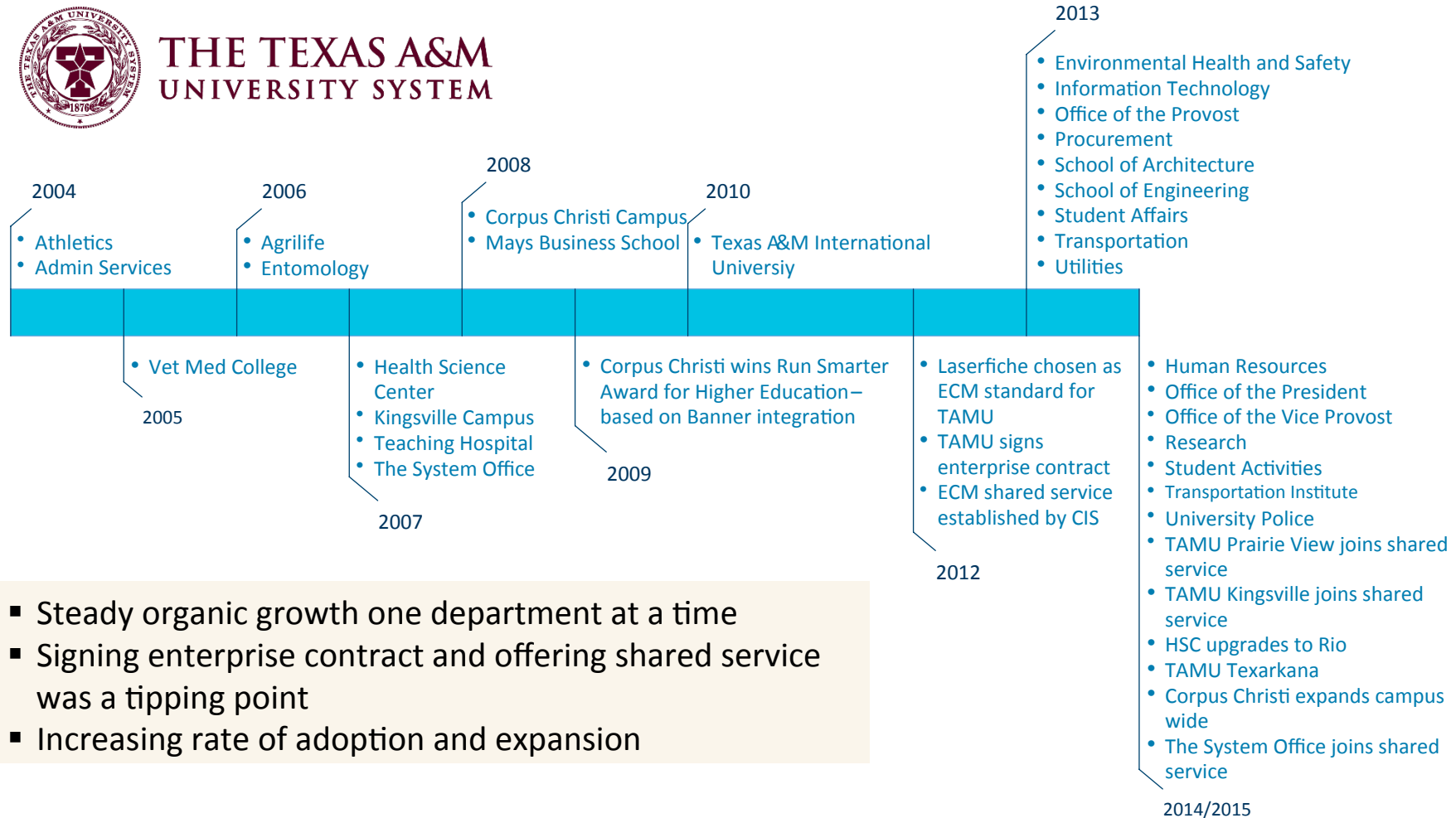


Laserfiche Adoption at TAMU



THE TEXAS A&M
UNIVERSITY SYSTEM



- Steady organic growth one department at a time
- Signing enterprise contract and offering shared service was a tipping point
- Increasing rate of adoption and expansion